

Matlacha Hookers, Inc.
Balance Sheet
As of December 31, 2021

	<u>Dec 31, 21</u>
ASSETS	
Current Assets	
Checking/Savings	
Capital Bank-GENERAL	12,483.39
Capital Bank-PIE Acct	21,741.72
CAPITAL SCHOLARSHIP CHECKING AC	14,431.16
CAPITAL WINE AND CHEESE ACCT.	4,566.06
CENTENNIAL-MONEY MARKET	36,383.08
MERCHANDISE BANK Pre Petty Cash	100.00
Total Checking/Savings	<u>89,705.41</u>
Other Current Assets	
Cash bank for Goldy's Raffle	115.00
Cash Bank for PIE Fishing Tourn	1,655.00
Total Other Current Assets	<u>1,770.00</u>
Total Current Assets	<u>91,475.41</u>
Fixed Assets	
8 Tables	800.00
Accumulated Depreciation	-9,505.23
Computer	2,399.82
PA System	736.70
Shelving	287.92
Storage Trailer	3,500.00
Tables	254.36
Tents	1,526.43
Total Fixed Assets	<u>0.00</u>
TOTAL ASSETS	<u>91,475.41</u>
LIABILITIES & EQUITY	
Equity	
Unrestrict (retained earnings)	55,349.81
Net Income	36,125.60
Total Equity	<u>91,475.41</u>
TOTAL LIABILITIES & EQUITY	<u>91,475.41</u>

Matlacha Hookers, Inc. Profit & Loss Prev Year Comparison

January through December 2021

	Jan - Dec 21	Jan - Dec 20	\$ Change	% Change
Ordinary Income/Expense				
Income				
Art Fest P.I.E. Art Program	0.00	0.00	0.00	0.0%
Centennial Bank				
Centennial Bank interest	33.84	133.40	-99.56	-74.6%
Donation, Matlacha Mariners	0.00	2,000.00	-2,000.00	-100.0%
Total Centennial Bank	33.84	2,133.40	-2,099.56	-98.4%
FISH Income				
Carolling	4,298.48	1,373.12	2,925.36	213.0%
Total FISH Income	4,298.48	1,373.12	2,925.36	213.0%
GENERAL				
15% of nongen \$ to Gen acct	0.00	242.31	-242.31	-100.0%
50/50 - General meetings	730.00	645.50	84.50	13.1%
50/50 - Nautical Expo	140.00	0.00	140.00	100.0%
AmazonSmile	307.02	240.17	66.85	27.8%
Cash school supplis and cloths	3,686.40	0.00	3,686.40	100.0%
Christmas Bazaar	116.50	0.00	116.50	100.0%
Community Bag Program	93.00	0.00	93.00	100.0%
Donat to gen acc non-specific	250.00	0.00	250.00	100.0%
Donations Collected	3,099.22	366.98	2,732.24	744.5%
Facebook donations general	102.00	0.00	102.00	100.0%
Food Pantry Collections	1,005.50	643.00	362.50	56.4%
MARINER Events				
Mullett Toss				
Mullett Toss/Merchandise	0.00	198.18	-198.18	-100.0%
Total Mullett Toss	0.00	198.18	-198.18	-100.0%
Seafood Fest -Car Show				
Merchandise	28.00	25.00	3.00	12.0%
Total Seafood Fest -Car Show	28.00	25.00	3.00	12.0%
Total MARINER Events	28.00	223.18	-195.18	-87.5%
Membership Dues				
Name Tags Sold	259.00	0.00	259.00	100.0%
Membership Dues - Other	3,052.89	2,454.84	598.05	24.4%
Total Membership Dues	3,311.89	2,454.84	857.05	34.9%
Merchandise	12,021.30	3,993.64	8,027.66	201.0%
Nautical Expo	168.00	0.00	168.00	100.0%
OUTREACH Income	0.00	600.00	-600.00	-100.0%
Pampered Chef Income	323.25	0.00	323.25	100.0%
School Clothes/Supplies	0.00	2,588.25	-2,588.25	-100.0%
stone Crab 50/50	289.00	0.00	289.00	100.0%
Stone Crab Festival- Water Sale	311.00	0.00	311.00	100.0%
GENERAL - Other	0.00	0.00	0.00	0.0%
Total GENERAL	25,982.08	11,997.87	13,984.21	116.6%
Goldy's Football Raffle	3,717.00	0.00	3,717.00	100.0%
MISC. INCOME				
Trans mon 1 ck. acct to another	0.00	0.00	0.00	0.0%
MISC. INCOME - Other	77.14	0.00	77.14	100.0%
Total MISC. INCOME	77.14	0.00	77.14	100.0%
PIE INCOME				
Facebook donations	0.00	0.00	0.00	0.0%
Fishing Tournament from				
50/50	584.00	0.00	584.00	100.0%
Adult Anglers	1,200.00	0.00	1,200.00	100.0%
Barrel of Booze	2,540.00	0.00	2,540.00	100.0%
Bear Donations	0.00	0.00	0.00	0.0%
Beverage Donations	3,414.00	0.00	3,414.00	100.0%
Bike Sponsors	400.00	0.00	400.00	100.0%
Childrens' lunch tips	24.00	0.00	24.00	100.0%
CPR Anglers	1,542.00	0.00	1,542.00	100.0%
Derby Registration-Children	2,815.00	0.00	2,815.00	100.0%
Dinner PIE derby	1,025.00	0.00	1,025.00	100.0%
Fish Ruler Sponsor	400.00	0.00	400.00	100.0%
Hook a Basket	2,014.00	0.00	2,014.00	100.0%
Kids Registration	1,145.00	0.00	1,145.00	100.0%
Silent Auction	2,215.00	0.00	2,215.00	100.0%
Sponsor-Kids Crafts	300.00	0.00	300.00	100.0%
Sponsor-Fish Angler	2,500.00	0.00	2,500.00	100.0%
Sponsor Marketing	250.00	0.00	250.00	100.0%
Sponsorships	500.00	0.00	500.00	100.0%
T-shirt sponsorship	2,300.00	0.00	2,300.00	100.0%
T-shirts	1,910.00	0.00	1,910.00	100.0%
Tent Sponsorship	1,525.00	0.00	1,525.00	100.0%
Total Fishing Tournament from	28,603.00	0.00	28,603.00	100.0%
PIE Art Project	0.00	0.00	0.00	0.0%
Total PIE INCOME	28,603.00	0.00	28,603.00	100.0%
SCHOLARSHIP INCOME				
50/50 to Scholarship	187.00	188.00	-1.00	-0.5%
Art Fest - Fort Myers	3,118.17	3,075.85	42.32	1.4%
Bag and Tag				
Bag & tag sales	3,425.01	2,723.85	701.16	25.7%
Breakfast	0.00	329.57	-329.57	-100.0%
Donations	0.00	150.00	-150.00	-100.0%
Bag and Tag - Other	0.00	0.00	0.00	0.0%
Total Bag and Tag	3,425.01	3,203.42	221.59	6.9%
NOTE CARDS-Scholarship	105.00	270.00	-165.00	-61.1%
Pancake Breakfast sales	694.00	0.00	694.00	100.0%
Return of Scholarship check	0.00	207.00	-207.00	-100.0%
Scholarship-Other	325.00	0.00	325.00	100.0%
Scholarship donation	10,600.00	4,000.00	6,600.00	165.0%
SECRET SISTERHOOD SCHOLARSHIP	350.00	0.00	350.00	100.0%

Matlacha Hookers, Inc.
Profit & Loss Prev Year Comparison

January through December 2021

	Jan - Dec 21	Jan - Dec 20	\$ Change	% Change
SCHOLARSHIP INCOME - Other	0.00	6,000.00	-6,000.00	-100.0%
Total SCHOLARSHIP INCOME	18,804.18	16,944.27	1,859.91	11.0%
SENIORS - Pine Island				
Wine Tasting-Afternoon Delight				
Advertising sponsor	0.00	120.00	-120.00	-100.0%
Merchandise sold	0.00	0.00	0.00	0.0%
Mystery Wine -Cork Sales	900.00	825.00	75.00	9.1%
Sale of left over wine	150.00	312.23	-162.23	-52.0%
Senior Donations	160.00	0.00	160.00	100.0%
Silent Auction-Afternoon Deligh	5,614.00	3,002.00	2,612.00	87.0%
Tickets - Wine Tasting	6,910.23	4,958.84	1,951.39	38.4%
Wine and Cheese Event Sponsor	200.00	800.00	-600.00	-75.0%
Wine Event 50/50	230.00	0.00	230.00	100.0%
Wine Sponsor	1,600.00	800.00	1,000.00	186.7%
Wine Tasting- Other	213.00	0.00	213.00	100.0%
Total Wine Tasting-Afternoon Delight	15,977.23	10,618.07	5,359.16	50.5%
Total SENIORS - Pine Island	15,977.23	10,618.07	5,359.16	50.5%
Total Income	97,492.95	43,066.73	54,426.22	126.4%
Gross Profit	97,492.95	43,066.73	54,426.22	126.4%
Expense				
Administrative - Fixed Expenses				
Dues/Membership/Subscriptions	100.00	0.00	100.00	100.0%
Insurance Expense	1,680.00	1,680.00	0.00	0.0%
Licenses & Permits	137.50	239.70	-102.20	-42.6%
Office Supplies	61.24	29.31	31.93	108.9%
Post Office Box and postage	114.00	161.00	-47.00	-29.2%
Rent - Storage Unit	1,200.00	1,200.00	0.00	0.0%
WEB Hosting	666.48	479.88	186.60	38.9%
Administrative - Fixed Expenses - Other	159.83	0.00	159.83	100.0%
Total Administrative - Fixed Expenses	4,119.05	3,769.89	329.16	8.7%
Administrative - Variable				
Advertising	155.08	0.00	155.08	100.0%
Bank Service Charges	173.30	0.00	173.30	100.0%
Credit Card fees	2.05	0.00	2.05	100.0%
Fraudulent withdrawal	-47.88	0.00	-47.88	-100.0%
Meals-Entertain for Meetings	140.57	17.85	122.72	88.75%
NSF Bank cgs	0.00	16.00	-16.00	-100.0%
Office Expense	132.48	0.00	132.48	100.0%
Sponsorship	650.00	0.00	650.00	100.0%
Supplies	64.19	27.23	36.96	135.7%
Trans money 1 bak to another	0.00	0.00	0.00	0.0%
Total Administrative - Variable	1,269.79	61.08	1,208.71	1,978.9%
Art Fest P.I.E Art Program	0.00	1,600.00	-1,600.00	-100.0%
DONATION				
Am. Leg. Aux. Over the Pond	0.00	100.00	-100.00	-100.0%
Boy Scout donation	415.00	0.00	415.00	100.0%
DONATION - Gr.P.I.Little League	0.00	600.00	-600.00	-100.0%
Donation 501(C)3				
F.I.S.H.	300.00	100.00	200.00	200.0%
Total Donation 501(C)3	300.00	100.00	200.00	200.0%
DONATIONS-Other	1,055.00	0.00	1,055.00	100.0%
Food Pantry	1,005.50	539.50	466.00	86.4%
Greater Pine Is Elks Golf Scram	200.00	0.00	200.00	100.0%
Legacy Bricks-Museum of the Isl	100.00	0.00	100.00	100.0%
North Fort Myers Academy	250.00	0.00	250.00	100.0%
PI Elementary Spring Fest	0.00	100.00	-100.00	-100.0%
Pine Island United Meth Church-	100.00	0.00	100.00	100.0%
Stone Crab Fast-Adopt a Crab	100.00	0.00	100.00	100.0%
Wreaths Across America	150.00	0.00	150.00	100.0%
DONATION - Other	50.00	425.00	-375.00	-88.2%
Total DONATION	3,725.50	1,864.50	1,861.00	99.8%
FISH				
Caroling for FISH	0.00	6,176.07	-6,176.07	-100.0%
Total FISH	0.00	6,176.07	-6,176.07	-100.0%
GED	250.00	0.00	250.00	100.0%
GENERAL EXPENSES				
50/50	0.00	385.50	-385.50	-100.0%
Cash Bank -Nautical Show	0.00	0.00	0.00	0.0%
Island Luau Music Entertainment	0.00	0.00	0.00	0.0%
Merchandise Expense	7,203.23	3,056.85	4,146.28	135.6%
Misc expenses	20.00	0.00	20.00	100.0%
Name Tags	228.00	0.00	228.00	100.0%
Nautical Expo merchandise	641.11	0.00	641.11	100.0%
School Clothes Exp	976.70	1,000.00	-23.30	-2.3%
School Supplies	3,686.40	2,585.25	1,101.15	42.6%
Space rental	30.00	0.00	30.00	100.0%
Thank you gifts	0.00	200.00	-200.00	-100.0%
Total GENERAL EXPENSES	12,785.44	7,227.70	5,557.74	76.9%
OUTREACH	2,400.00	7,978.74	-5,578.74	-69.9%
PIE EXPENSES for				
Fishing Tournament				
Advertisement/Posters/Flyers	654.85	38.99	615.86	1,579.5%
Angler Awards	2,500.00	0.00	2,500.00	100.0%
Banner	0.00	0.00	0.00	0.0%
Bikes	400.00	0.00	400.00	100.0%
Fish ruler payment	285.00	0.00	285.00	100.0%
Kid's Lunch	58.64	0.00	58.64	100.0%
Permits	237.50	0.00	237.50	100.0%
Porta Potties	340.00	0.00	340.00	100.0%
Rods & Reels	928.80	0.00	928.80	100.0%
Stage/ Sound System Expense	400.00	0.00	400.00	100.0%
Supplies	256.25	0.00	256.25	100.0%

Matlacha Hookers, Inc. Profit & Loss Prev Year Comparison

January through December 2021

	Jan - Dec 21	Jan - Dec 20	\$ Change	% Change
T-shirts	3,193.39	0.00	3,193.39	100.0%
Tent	2,027.57	0.00	2,027.57	100.0%
Trophies	77.41	0.00	77.41	100.0%
Fishing Tournament - Other	95.00	0.00	95.00	100.0%
Total Fishing Tournament	11,454.41	36.99	11,415.42	29,277.8%
Meal for Final Meeting	0.00	120.59	-120.59	-100.0%
Teacher Allocation	2,000.00	5,000.00	-3,000.00	-60.0%
Teacher Grants	0.00	9,000.00	-9,000.00	-100.0%
Total PIE EXPENSES for	13,454.41	14,159.58	-705.17	-5.0%
Reconciliation Discrepancies	0.00	0.00	0.00	0.0%
SCHOLARSHIP				
Note Cards for Scholarship Exp	0.00	251.68	-251.68	-100.0%
Scholarships Awarded	10,664.00	22,000.00	-11,336.00	-51.5%
Total SCHOLARSHIP	10,664.00	22,251.68	-11,587.68	-52.1%
SENIORS				
Beacon of Hope				
Donation to Senior Program	8,000.00	0.00	8,000.00	100.0%
Beacon of Hope - Other	0.00	5,000.00	-5,000.00	-100.0%
Total Beacon of Hope	8,000.00	5,000.00	3,000.00	60.0%
Wine Tasting				
Advertising	690.33	398.11	292.22	73.4%
Beer Purchase	0.00	254.70	-254.70	-100.0%
Credit card charges	145.77	0.00	145.77	100.0%
Decorating	132.08	737.47	-605.39	-82.1%
Entertainment	500.00	300.00	200.00	66.7%
Food purchase	772.22	142.55	629.67	441.7%
Misc. expense	335.57	121.38	214.19	176.5%
Printing costs	177.61	321.41	-143.80	-44.7%
Table and chairs, tents	468.58	597.00	-128.42	-21.5%
Wine glasses	0.00	627.06	-627.06	-100.0%
Wine purchase	1,227.00	0.00	1,227.00	100.0%
Wine Tasting - Other	250.00	250.00	0.00	0.0%
Total Wine Tasting	4,699.15	3,749.68	949.48	25.3%
Total SENIORS	12,699.16	8,749.68	3,949.48	45.1%
Total Expense	61,367.35	73,858.92	-12,491.57	-16.9%
Net Ordinary Income	36,125.60	-30,792.19	66,917.79	217.3%
Other Income/Expense				
Other Income				
Amazon Smile	0.00	0.00	0.00	0.0%
Total Other Income	0.00	0.00	0.00	0.0%
Net Other Income	0.00	0.00	0.00	0.0%
Net Income	36,125.60	-30,792.19	66,917.79	217.3%